

Magnus Lixenstrand

Systems developer – ERP, integration and automation

+46 73 806 20 52 mlixenstrand@gmail.com magnuslixenstrand.com

linkedin.com/in/magnus-lixenstrand Jönköping, Sweden



Twelve years in sales, full-time systems developer since 2025. I planned and built Nordic Metal Trade's own ERP system, and today I am its product owner and sole developer. I'm looking for roles in ERP, systems integration and automation, in Jönköping or remote.

Experience

| Development and automation | Sales and business

Jul 2019–present

Nordic Metal Trade AB

Systems Developer and System Owner Aug 2025–present

- Planned and built NordmetController, the company's in-house ERP system, from CRM and quotes to purchasing, inventory and transport. Product owner, sole developer and project lead for the rollout, from requirements to operations.
- The system is tailored to how the company works best. Everything is tracked and visible in one place, so nobody has to chase information or check with colleagues unnecessarily. This gives the company an edge in its daily work. Together, the team of about ten users saves more than 20 hours a week.
- Cut the time per quote from 30 to 5 minutes, for 20–30 quotes a week.
- Integrated the system with Fortnox, Shiplink, Unifaun/nShift and Microsoft 365. Orders, stock and purchasing flow into Fortnox without double entry, and freight is booked straight from the order.
- Built an AI assistant that answers colleagues' questions about orders, stock, materials and routines. Once the user confirms, it can also create customers and turn enquiries into quotes.

B2B Sales Representative, also responsible for development Jul 2019–Jul 2025 · 80% sales, 20% development

- Sold steel and metals to industrial customers in Europe. Accounted for roughly half of the company's sales in 2021.
- Automated quoting through a custom web application connected to Fortnox, replacing Excel and VBA, with integrations to Trello, Google Drive, Gmail and the supplier Ahola. Today's ERP system grew out of it.

Oct 2017–Aug 2019

AD infinitum recycling

Business Developer, waste management

- Mapped companies' waste flows and sold solutions that lowered their costs, from first call to contract.

Jan–Sep 2017

3 Sverige B2B Sales Specialist, based in Cyprus

Oct 2015–Dec 2016

Travel in Asia and Australia

Temporary work in hospitality

Jan 2013–Oct 2015

Eniro

Senior Sales Lead and System Ambassador

- Three promotions in under three years. Led the team whenever the manager was away.
- Led the local rollout of a new Google-based business system and trained colleagues to work with it.

Feb 2009–Jun 2011

Sveacom AB Telesales Representative

Skills

Development	Python, FastAPI, Flask, SvelteKit, TypeScript, MySQL, REST APIs, VBA
Operations and integration	Docker, Linux, Google Cloud, GitHub Actions, Fortnox, Microsoft 365, n8n
AI	Claude Code, Codex, agent workflows with code review, AI assistants
Business process	Requirements analysis, process mapping, project management, system rollout, user support
Commercial	B2B sales, negotiation, procurement, budgeting

Personal projects

Smart home. Home Assistant with 232 devices, 161 automations and 16 rooms, over Zigbee, Matter/Thread and MQTT. Connects lighting, heat pumps and Nord Pool electricity prices.

Hemma. A custom dashboard in SvelteKit and FastAPI that the family uses to run the home from phone and tablet: real-time updates over WebSocket, roles for family and guests, push notifications and an AI assistant that can only propose approved actions.

Household finances. Web app in SvelteKit, FastAPI and SQLite that pulls transactions from Toshl and tracks budget, savings and loans. Runs on a home server with a nightly reconciliation.

Education

John Bauer-gymnasiet, upper secondary diploma, 2005–2008

Self-taught in systems development through the ERP system at Nordic Metal Trade and personal projects

Other

Languages	Swedish (native), English (fluent)
Driving licence	B
Board role	Chair of the Board, Österlandet nr 7 housing cooperative, since 2024. Cut the monthly fee by 5% through new procurement.
Interests	Time with partner and daughter, running, gym, travel